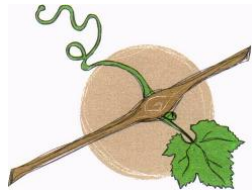


GRAPEVINE CUTTING OFFER

This is the cutting offer for vine improvement group (“VIG”): **Adelaide Hills Vine Improvement Inc**



Adelaide Hills Vine Improvement Inc

Please return 2025 Cutting Order form to:

Garry Manhire
Operations Manager, AHVII
garry.manhire@ahvii.org.au

0417 852 165

Order Closing Date: 27 June 2025

2025 VARIETIES AND CLONES – *Vitis vinifera*

| VARIETY | CLONE | ORIGIN / SOURCE | THOUGHT TO BE | OTHER COMMENTS | COST/100 (ex. GST) |
|-----------------|-------------|-----------------|---------------|-------------------------|--------------------|
| Arneis | CVTCN15 | | | | \$73 |
| Arneis | CVTCN19 | | | | \$73 |
| Chardonnay | I10V1 | | | | \$68 |
| Chardonnay | 95 | | Bernard 95 | | \$68 |
| Chardonnay | 96 | | Bernard 96 | | \$68 |
| Chardonnay | 277 | | Bernard 277 | | \$68 |
| Gamay | 284 | | | | \$73 |
| Gamay | 358 | | | | \$73 |
| Gamay | BGW 19 FSAC | | | | \$73 |
| Gamay | Beauj H200A | | | | \$73 |
| Graciano | RJ58 | Spain | | Imported by AHVII | \$73 |
| Graciano | RJ117 | Spain | | Imported by AHVII | \$73 |
| Grenache Gris | VESA 1 | Griffith, NSW | | VESA* | \$68 |
| Maturana Tinta | unknown | Spain | AKA Castets | Imported by AHVII | \$73 |
| Pinot Gris | D1V7 | California | origin Alsace | | \$68 |
| Pinot Noir | 777 | France | Bernard 777 | | \$68 |
| Pinot Noir | 114 | France | Bernard 114 | | \$68 |
| Pinot Noir | 115 | | | | \$68 |
| Pinot Noir | D5V12 | UCD | FPMS 19 | Pinot droit | \$68 |
| Pinot Noir | 386 | | | | \$68 |
| Pinot Noir | 521 | | | | \$68 |
| Pinot Noir | MV6 | Hunter Valley | | Busby Collection | \$68 |
| Pinot Noir | D2V6 | California | FPMS 02A | G5V15 | \$68 |
| Riesling | GM239 | | | | \$68 |
| Sangiovese | H6V9 | UCD | FPMS 01 | | \$68 |
| Sauvignon Blanc | F4V6 | UCD | | | \$68 |
| Sauvignon Blanc | 5385 | France | | | \$68 |
| Sauvignon Blanc | F7V7 | UCD | | | \$68 |
| Sauvignon Blanc | Q9720C | UCD | | | \$68 |
| Sauvignon Blanc | H5V10 | UCD | | French Cl 57 | \$68 |
| Tempranillo | RJ43 | Spain | | Imported by AHVII | \$73 |
| Tempranillo | Provedo 8 | Spain | | Imported by AHVII- VESA | \$73 |
| Tempranillo | Provedo 25 | Spain | | Imported by AHVII | \$73 |

If the variety and clone that you are interested in does not appear on the list, please let us know – additional varieties and clones may be available through our partner Vine Improvement Groups which are members of the South Australian Vine Improvement Association (see savia.org.au.)

VITIS VINIFERA CUTTING PRICES

- 1 Price of *Vitis vinifera* cuttings (Standard) are \$0.68 per stick (ex. GST), totalling \$74.81 per bundle of 100 cuttings (incl. GST). The new clones of Arneis, Gamay, Graciano, Maturana Tinta Tempranillo and are \$0.73 per stick (ex. GST), or \$80.30 per bundle of 100 cuttings (incl. GST).
- 2 Where *Vitis vinifera* material is required for grafting, we will endeavour to maintain the price as per 1 above; however, this will depend upon your requirements and the degree of selection needed to obtain the cuttings.

*** VESA Propagation Material treated under the Virus Elimination process carried out by third party, AWRI (The Australian Wine Research Institute).**

ANNEXURE 1.

SOURCE BLOCK INFORMATION

“A” CLASS - (Blue Labels)

- ‘A’ Class Source Block procedures are audited/inspected annually by independent auditors to maintain integrity and compliance with the then-current Vine Accreditation Scheme Procedures Manual Part 1 – Vine Improvement procedures.
- The Source Blocks are planted under Vine Improvement supervision and are sourced from the Mother vines located in the SAVIA Monash germplasm. Older blocks have been propagated from material held in DPI collections and the CSIRO collection.
- Virus status: Following health inspections, randomly selected vines from the ‘A’ Class Source Blocks are tested by third party, AWRI, using the 13A PCR test. Results must be negative for Leaf roll Type 1 and 3, Grape Vine Virus A as well as Grapevine Pinot Gris Virus for the Source Block to maintain “A” status. However, a negative result might still mean that such viruses are present, but have not been detected.
- Source Blocks have had an ampelographic inspection for trueness-to-type by an external ampelographer.

“B” CLASS - (Yellow Labels)

- “B” Class Blocks are used when there is no “A” material available.
- “B” Class Blocks are established by growers with commercially available material which may have come from “A” Class Blocks. Please request the block’s history.
- Planting of “B” Class Blocks has usually not been supervised by Vine Improvement.
- “B” Class Blocks are the same as “A” Class in all other respects, with annual audit/inspections, virus testing and ampelography.

It is the VIG’s policy to provide the **best available** material. In some instances, “A” Class material may not be available, or orders may exceed “A” Class availability. In this event “B” Class material will be supplied as standard practice. If this procedure is **not** acceptable, please state clearly on your order form “A” Class or contact the VIG immediately. Please note this may restrict the VIG’s ability to supply your requirements.

VIRUS POLICY

The VIG is in the process of developing a new approach to virus testing, along with other Vine Improvement groups and nurseries. The VIG will use the services of third parties (Australian Wine Research Institute or Crop Health Services at La Trobe University) for this purpose, as we have in the past. The VIG may, from time to time, make available material that has had virus tested as positive if there is no clean material available. Material that has virus tested as positive does not comply with either the “A” or “B” Class grading.

In some circumstances these viruses may not cause economic damage, but it is necessary for the customer to review and accept the science about impact and possible spread. The VIG will not knowingly supply any material that has tested positive to Leaf Roll Virus 3, and the customer will be informed in writing regarding any positive results for LRV1 and GVA. It is ultimately the customer’s decision whether or not to accept material that has tested positive to virus as per this policy.

All decisions to accept material that has virus tested as positive must be provided by the customer to the VIG in writing, and provided the customer has paid the deposit, the VIG may provide the virus testing results (if any). The customer must use reasonable endeavours to provide to its customers the same level of information that has been provided to it by the VIG (for example, where it will on-sell or re-supply such material that has virus tested as positive).

CUTTING COLLECTION AND LABELLING

Cuttings are harvested from Source Blocks from June through to early August. Cuttings are tied into bundles of 100. Each bundle is tagged with a colour coded label according to its Source Block class. The label identifies the Variety, Clone and Source Block Number. Bundled cuttings are collected daily from Source Blocks and delivered to the depot for washing and processing to fulfil order requirements. **To assist in traceability for any biosecurity alerts or varietal evidence, the customer is urged to keep written records of the VIG source block number, which is on the tag on each bundle.** Please note that supply of one variety/clone may be derived from more than one Source Block. Maintaining written records of the Source Block number enables material to be traced back to the exact Source Block which the material was sourced from.

DEPOT PACKAGING AND PROCESSING

Cuttings are collected daily from each Source Block and washed (not soaked) with fresh rainwater. The washing process is carried out according to the then-current Vine Improvement Accreditation Procedures. Should your individual requirements differ to this process, please notify us at the time of ordering and ensure that you have this special requirement acknowledged. Cutting material is packaged to order in plastic bags packed into cardboard boxes. For large orders, material is packed into wooden apple boxes. This packaging protects cuttings from dehydration and physical damage during transport. Cuttings are live respiring woody tissue so prompt collection (within 4-5 days) is essential. Cuttings must be stored in cool conditions – less than 20°C - and must not be allowed to dehydrate or rot under fungal attack. Cool storage should be limited to 3-4 months.

Each package has an individual **stock note** attached or delivery docket if picked up. This identifies the customer, contents, and indicates all treatments applied to the material. The customer is notified when orders are ready to be collected.

DISPATCH

The VIG will dispatch the order as per the customer's instructions. Failure to collect cuttings as arranged will attract a handling fee. The VIG will not be responsible for any deterioration of cuttings resulting from failure to collect cuttings as arranged.

FREIGHT PICKUP

If you are unable to pick up your material in person, please indicate your preferred freight carrier and delivery address on the order form. The VIG will then be able to make the necessary freight arrangements to deliver your material. We will notify you of the expected delivery date. Freight charges are additional to all other costs, and payable by the customer.

INTERSTATE ORDERS

Most states require a pre-shipment biosecurity approval for the introduction of grapevine material into their state. Please check with your local Department of Agriculture for the current biosecurity regulations applicable to your area. To avoid dispatch delays that may result in additional storage fees, a copy of your pre-shipment approval should be sent to the VIG as soon as possible. A Plant Health Inspection fee will apply for each consignment dispatched.

COLD STORAGE SERVICE (C/S)

Arrangements can be made for cuttings to go into off-site cold storage and, in this instance, charges will apply. The facilities used are of the highest quality but all cold storage is at the customer's risk. The VIG will not be responsible for the deterioration of cutting material left for extended periods. Customers undertake cold storage entirely at their own risk.

ANNEXURE 2.

MATERIAL DESCRIPTION

The VIG takes reasonable care to ensure a consistently high-quality material is supplied; however, changing seasonal and differing source block conditions that are beyond our control may result in performance variations of the material.

The propagation material measurements listed below are provided as a guide, not a guarantee. Please discuss with us any specifications you may have that do not conform to the material specifications set out below. Any variations must be confirmed in writing with the VIG and may require a price variation. Diameters are measured just below top bud.

VITIS VINIFERA CUTTINGS

Planting Standard (STD)

STD material is suitable for rootling production:

- Length greater than 300mm and as straight as possible
- Diameter range 6mm to 12mm measured just below top node
- Minimum of 4 buds (including base bud)

Bench grade Standard

- Length greater than 300mm and as near straight as possible
- Diameter range 6mm to 10mm, measured just below top node
- Minimum 3 usable buds

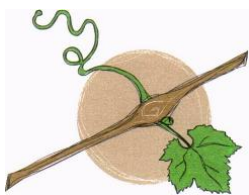
Thin Grade

- Length >300 mm
- Diameter range 3mm to 5mm
- Minimum of 3 usable buds

A request for thin grade material should be discussed with the VIG, as variety and seasonal conditions may result in cuttings being more expensive than standard grade.

Grafting Material (Bench and Top Grafting)

As the requirements of nurseries and field grafters are variable, please ensure you discuss your grafting requirements with the VIG's Operations Manager. When your requirements are finalised, specifications must be confirmed in writing.



Adelaide Hills Vine Improvement Inc



CUTTINGS ORDER FORM 2024

Order Closing Date: 27 June 2025

Administration & General Enquiries:

Garry Manhire

0417 852 165

garry.manhire@ahvii.org.au

| Variety | Clone | Number of Cuttings Required | Estimated allocation (office use only) | Cold Storage Required Y/N |
|---------|-------|-----------------------------|---|------------------------------|
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Note: Cuttings can be produced to customer specifications. Please list any specific requirements below, and we will contact you to confirm.

FREIGHT

I require the VIG to arrange freight to:

Address:

with (Name of Carrier):

and I agree to pay all associated freight costs.

OR

COLLECTION OF MATERIAL

Please quote my a/c number when booking pick up:

INTERSTATE CUSTOMER MAY REQUIRE PRE-SHIPMENT BIOSECURITY APPROVAL

Please forward approval to the VIG obtained from your local Department of Agriculture. The VIG will then arrange a Plant Health Certificate as required.

TERMS AND CONDITIONS OF SALE:

1. DISEASE AND RELATED MATTERS

- 1.1 The VIG may from time to time use experienced staff to visually inspect Source Blocks to identify obvious virus symptoms and insects, prior to certification in clauses 1.2 and 1.3.
- 1.2 Where the material has been certified by a third party:
 - 1.2.1 certification is reliant upon diagnostics provided by third parties.
 - 1.2.2 certification is given by that third party only, and is only reliable to the extent that:
 - the third party's such diagnostics are accurate (and a negative result may still mean that disease, virus or other defect is present but has not been detected); and
 - it uses the then-currently available diagnostics and scientific knowledge.
- 1.3 The VIG may from time to time use experienced staff to meet the overarching certification scheme operated by VINA (under which the VIG as member currently operates), or any replacement of that scheme from time to time.
- 1.4 As a result of clauses 1.1 to 1.3, and to the extent permitted by law:
 - 1.4.1 the VIG does not represent, guarantee or warrant that the material is free of disease, virus or defect.
 - 1.4.2 Certification and testing is not a representation, guarantee or warranty that the material is free of disease, virus or defect.
 - 1.4.3 material that has virus tested as positive does not comply with either the "A" or "B" Class grading, and the VIG provides no representation, guarantee or warranty in respect of such material.
 - 1.4.4 from time to time, material may have naturally occurring latent or other defects that, despite certification and testing, may not be prevented or detected.
 - 1.4.5 the VIG does not represent, guarantee or warrant that any particular or expected yield can be produced from the material, nor any other performance of the material.

2. QUALITY

- 2.1 It is the customer's obligation to inspect all material upon collection or delivery. The customer agrees to notify the VIG in writing of any unacceptable quality or short delivery within 5 days of collection or delivery.
- 2.2 Subject to a claim being verified, the VIG agrees to replace cuttings that are:
 - 2.2.1 short supplied when advised in writing within 5 days of collection or delivery; or
 - 2.2.2 not true to variety when advised in writing within twelve (12) months of collection or delivery.It may be necessary to wait until the following planting season for replacement cuttings.
- 2.3 In the event that 'A' class material is unavailable and the customer has not specified otherwise on their order form, the customer agrees to accept 'B' Class material.
- 2.4 The customer acknowledges that seasonal and Source Block conditions beyond the VIG'S control may impact on material performance.

3. PAYMENTS

- 3.1 All orders are subject to VIG's acceptance (including availability and confirmation of the order price).
- 3.2 Except as set out in clause 4.1, the customer agrees to pay for all ordered material.

- 3.3 The customer agrees to take delivery of material within 2 days of being notified that it is ready for dispatch and agrees to pay all applicable cold storage and handling charges in the event that pick up is not effected within 2 days.
- 3.4 The customer agrees to arrange and pay for any necessary pre shipment approvals.
- 3.5 The customer agrees to pay for all applicable plant health inspection fees.
- 3.6 The customer agrees to pay for all applicable freight costs.

4. PAYMENT TERMS

- 4.1 The customer cannot cancel their order after their cuttings have been harvested from Source Blocks. The customer agrees to pay in full for the material even though it may no longer be required, unless the VIG can find an alternative customer at the same price.
- 4.2 **The VIG requires that the customer pay a deposit after acceptance of your order to secure the material. The deposit will not be greater than thirty-three per cent (33%) of the total payment.** Deposits paid will be refunded if your order is cancelled before it is cut, or if an alternate customer can be found at the same price. Pro rata refunds will apply if there is a supply shortfall and the deposit is greater than the final purchase price of your total order.
- 4.3 The customer will pay the full balance on receipt of the cuttings unless otherwise arranged.
- 4.4 Outstanding accounts are all accounts that are not paid within the terms of 4.3 above.
- 4.5 Interest shall be charged on outstanding accounts at current bank overdraft rates, plus two per cent (2%) per month or the other interest rate allowed by law.

5 RISK AND TITLE

- 5.1 All material remains owned by and the property of the VIG, and ownership and title does not transfer until payment is received in full.
- 5.2 Risk in the material (including the risk of loss or damage) transfers to the customer when the material is collected by the customer, placed in cold storage or dispatched to/collected by a freight operator. As a result, the customer may consider insuring the material from this point.

6 LIABILITY

- 6.1 This clause 6 is always subject to any law which cannot be limited or excluded by these terms, and these terms are not intended to limit or exclude that law.
- 6.2 To the extent permitted by law:
- the VIG excludes all warranties, guarantees, and other terms which are not expressly set out in this agreement;
 - the VIG does not accept liability for any indirect or consequential loss, damage, cost or expense (including lost revenue or profit, wasted expenditure, business interruption, goodwill or opportunity);
 - the VIG does not accept liability for loss, damage, cost or expense to the extent caused by or contributed to by you, or events which are out of the VIG's control; and
 - the VIG does not accept liability for any loss, damage, cost or expense (including negligence) in connection with this agreement, except to the extent that such liability may not lawfully be limited or excluded. Where the VIG cannot by law exclude such liability, the VIG's total aggregate liability to the customer (including negligence) will be limited to, in relation to goods, the replacement of the material, or, in relation to services, the re-supply of those services or paying the cost of the re-supply of those services.

7 **LAW**

The laws of the State of South Australia, Australia apply. If any clause in this agreement is invalid or unenforceable, those clauses will be severed and the remaining clauses will be preserved. Clauses 6 and 7 survive the termination or expiry of this agreement (for example, where the VIG has completed the order).

I agree to purchase the material ordered under this Cutting Offer (including the Terms and Conditions of Sale listed above, and Annexures 1 and 2) which, when accepted by the VIG, make up our entire agreement. I specifically acknowledge that the material may be infected by disease, virus or defect as specified in Annexure 1.

Email Orders will be accepted providing the email clearly states that the customer has read and accepted the VIG's Cutting Offer (including Terms and Conditions of Sale and Annexures).

I/we have read and accept the terms of the VIG's Cutting Offer.

Signature of Customer: _____

Date: _____

Name/Company: _____

Contact Person: _____

Address: _____

E-mail: _____

Phone: _____